

THIS SERVICE IS FOR...

Organizations that have established their vision and the purpose of their Cloud approach, and that wish to develop a clear plan for implementing their initiatives.

MAIN OBJECTIVE

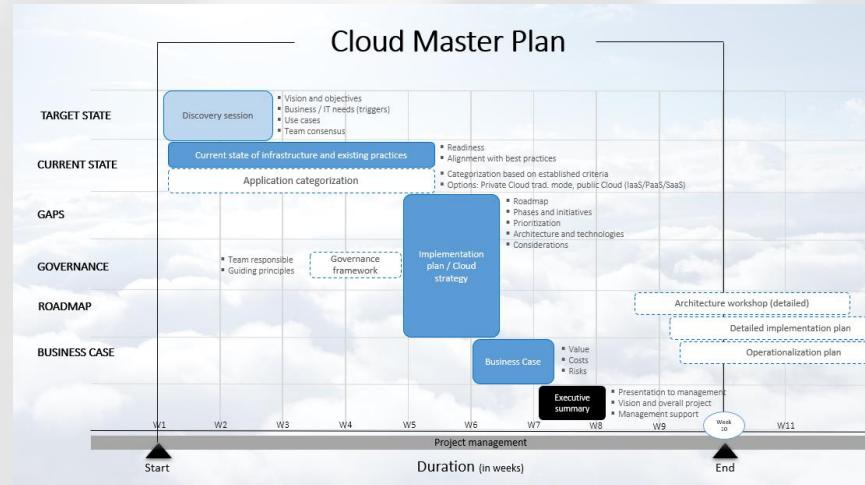
Develop a 3-year Cloud Master Plan that allows management to define, justify and prioritize its main Cloud initiatives.

ACTIVITIES

- Group meetings and individual interviews
- Establishment of a vision, needs, potential use cases and desired benefits
- Description of the current situation
- Analysis of selected use cases' maturity
- Architecture design and technology selection
- Initiative business case and prioritization
- Development of an implementation plan
- Options:
 - Governance
 - Workload analysis and application categorization
 - Cloud operationalization

BENEFITS

- A clear and organized Cloud initiatives plan
- Initiative suitability based on technical and business needs
- 3-year overall vision
- Consensus among team members
- Alignment with trends, standards and industry best practices
- Minimization of business risks for the organization



DELIVERABLES

- Production of summary documents
 - Cloud Master Plan (detailed version)
 - Executive summary (presentation format)
 - Implementation schedule

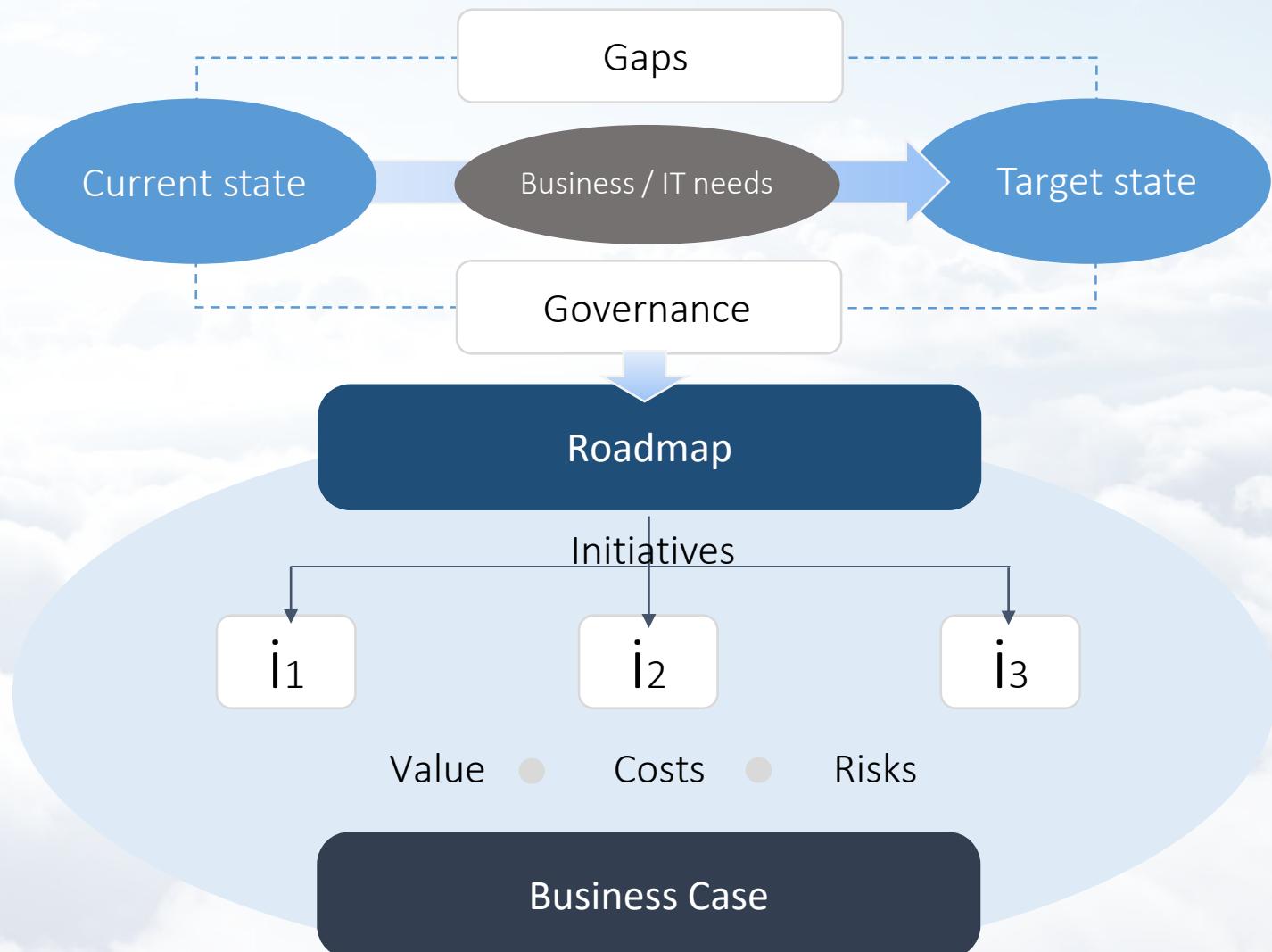
COST

- Flat rate, based on the scope and options selected

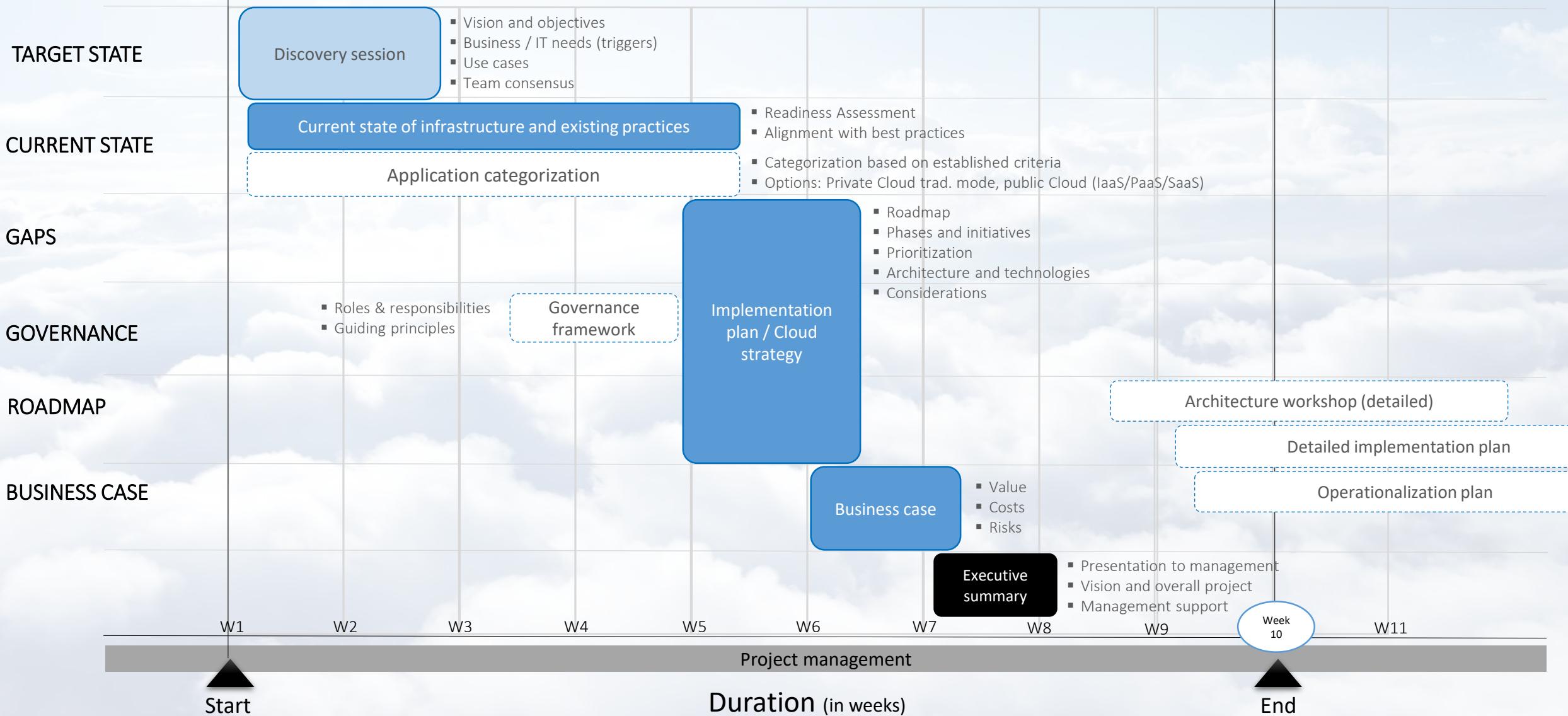
DURATION

- Implemented over a 10-week period or longer

Cloud Master Plan



Cloud Master Plan



Cloud Master Plan

Ad-hoc Partial Advanced Complete Integrated

Ex. Initiatives

1

2

3

4

5

\$ (Costs, k\$)

Impacts on the organization

Initiative 1 – Storage virtualization



K\$

Initiative 2 – Network virtualization



K\$

Initiative 3 – Automated deployments



K\$

Initiative 4 – VMware Cloud on AWS



K\$ (OPEX)

Initiative 5 – DBs in PaaS mode



K\$

Initiative 6 – Backup in AWS S3



K\$ (OPEX)

Initiative 7 – Cloud Mgmt Dashboards



K\$

Professional services

K\$

K\$

K\$

Current position

Position post-implementation

P Future improvement potential

Value

- Benefits for the business
- Advantages for IT

Costs

- Investments required
- Cost avoidance
- Operational optimizations

Risks

» Financial business case